

**BUYER / GSA PRE-QUALIFICATION FORM**
**ORGANIZATION:**

Street Address \_\_\_\_\_

State \_\_\_\_\_ City \_\_\_\_\_ Zip/Postal Code \_\_\_\_\_ Country \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

Company E-mail (required) \_\_\_\_\_ Web Site (required) \_\_\_\_\_

Name of person requesting registration \_\_\_\_\_

Title \_\_\_\_\_

IATA number (If applicable) \_\_\_\_\_

**Type of organization**

- |  |  |  |
|--|--|--|
| <input type="checkbox"/> Association                   | <input type="checkbox"/> GSA                               | <input type="checkbox"/> Receptive operator      |
| <input type="checkbox"/> Corporate travel organization | <input type="checkbox"/> Incentive house                   | <input type="checkbox"/> Wholesale retailer      |
| <input type="checkbox"/> Event management company      | <input type="checkbox"/> Meeting planner                   | <input type="checkbox"/> Wholesale tour operator |
| <input type="checkbox"/> Event organizer               | <input type="checkbox"/> Professional Conference Organizer | <input type="checkbox"/> Other: _____            |

**Type of travel / tourism:**

- |  |  |   |   |
|--|--|---|---|
| <input type="checkbox"/> Adventure tourism | <input type="checkbox"/> Educational tourism | <input type="checkbox"/> Incentive travel | <input type="checkbox"/> Medical tourism                          |
| <input type="checkbox"/> Corporate travel  | <input type="checkbox"/> Fitness tourism     | <input type="checkbox"/> Leisure travel   | <input type="checkbox"/> Meetings, seminar and conventions travel |
| <input type="checkbox"/> Cultural tourism  | <input type="checkbox"/> Gaming tourism      | <input type="checkbox"/> LGBT tourism     | <input type="checkbox"/> Religious tourism                        |
| <input type="checkbox"/> Ecotourism        | <input type="checkbox"/> Group travel        | <input type="checkbox"/> Luxury travel    | <input type="checkbox"/> Sports tourism                           |

**Total number of clients handled last year:**

- 1.000-4.999  
  5.000-24.999  
  25.000-49.999  
  50.000-99.999  
  100.000-249.999  
  250.000-499.999  
  500.000-999.999  
  Over 1.000.000

**Annual sales volume in US dollars:**

- 1.000-4.999  
  5.000-24.999  
  25.000-49.999  
  50.000-99.999  
  100.000-249.999  
 250.000-499.999  
  500.000-999.999  
  Over 1.000.000  
  N/A

**Years in business:** \_\_\_\_\_

**Countries you currently do business with:** \_\_\_\_\_

**Have you previously attended La Cumbre?**    Yes     No

**Please list your objectives upon attending La Cumbre 2012:** \_\_\_\_\_

**Number of events held annually:** \_\_\_\_\_  N/A

**Type of events:** \_\_\_\_\_  N/A

**What countries are they held in?** \_\_\_\_\_  N/A

Please complete form and send by fax to +1 (305) 365-0783

**NOTE:** This form is not a registration document. You will be notified by email if your application is accepted under Buyer / GSA requirements and only then, asked to complete a registration form.